

# 2nd Balkan Forum for “ENTREPRENEURSHIP & INNOVATION”

25th and 26th September 2020

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**3rd Session:** European Territorial Cooperation Programmes (Interreg) design in the Balkans and S.E. Europe in the Programming Period 2021-2027 & Capitalization of good practices



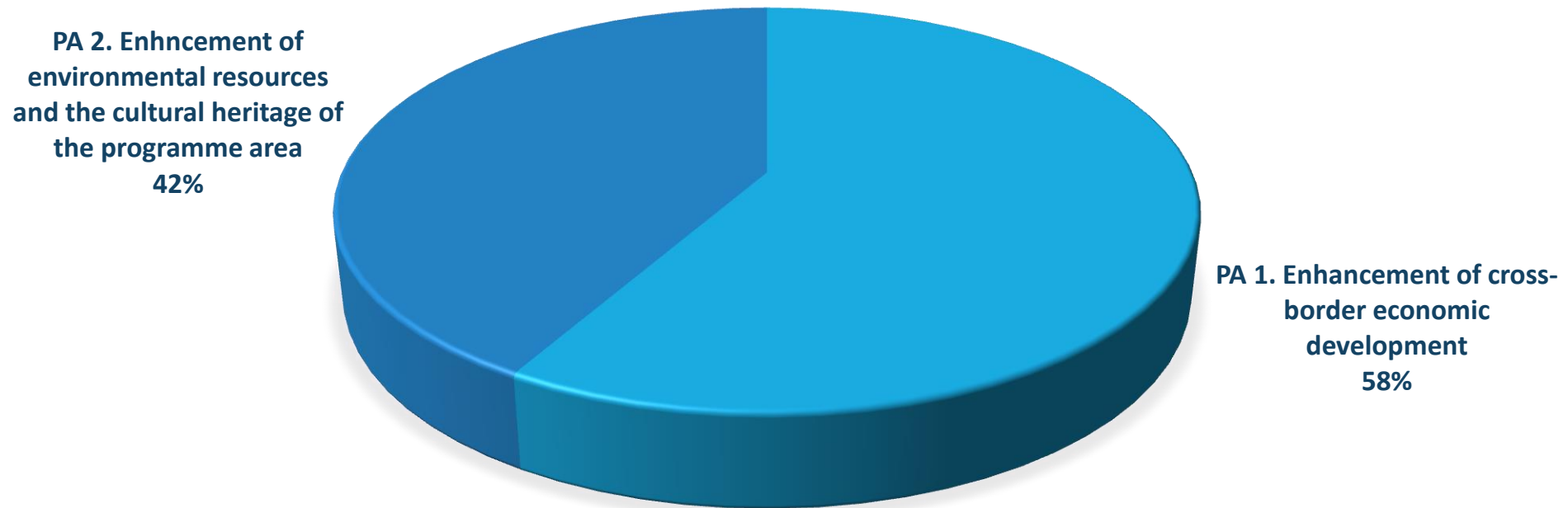
**Speaker: Zhulieta Gjrkova**

*Head of Centre for development of the South-East planning region*

# EU investments in the South-East Planning Region

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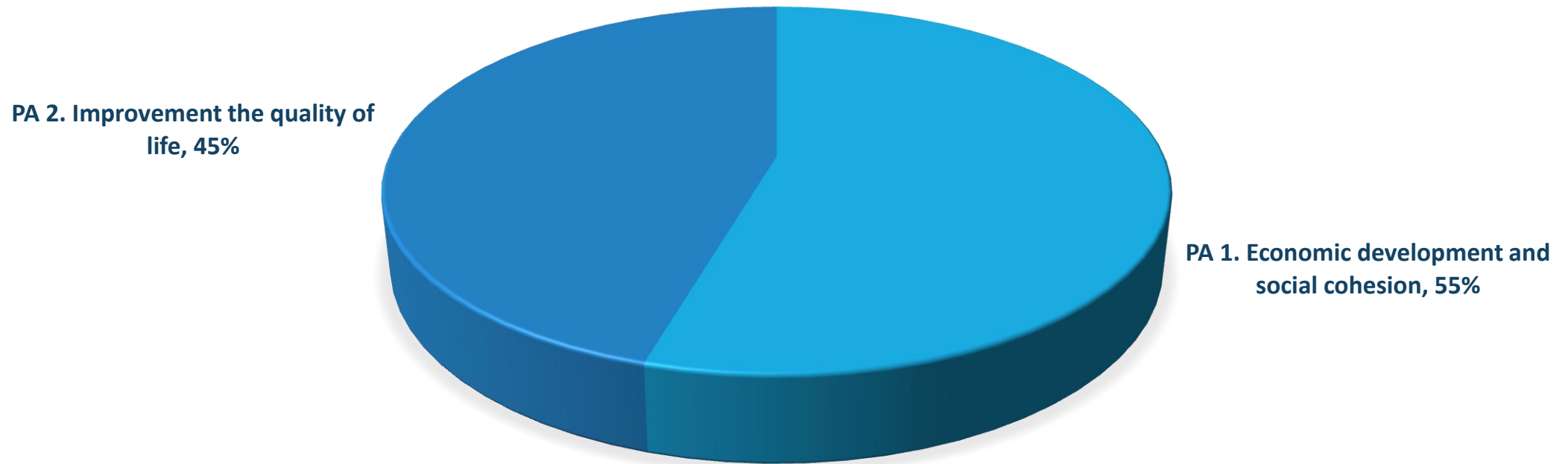
**STATISTICS AND PERCENTAGES ABOUT THE TYPE OF REALIZED INVESTMENTS IN THE SOUTH-EAST REGION THROUGH IPA CROSS-BORDER PROGRAMME WITH GREECE 2007-2013**



# EU investments in the South-East Planning Region

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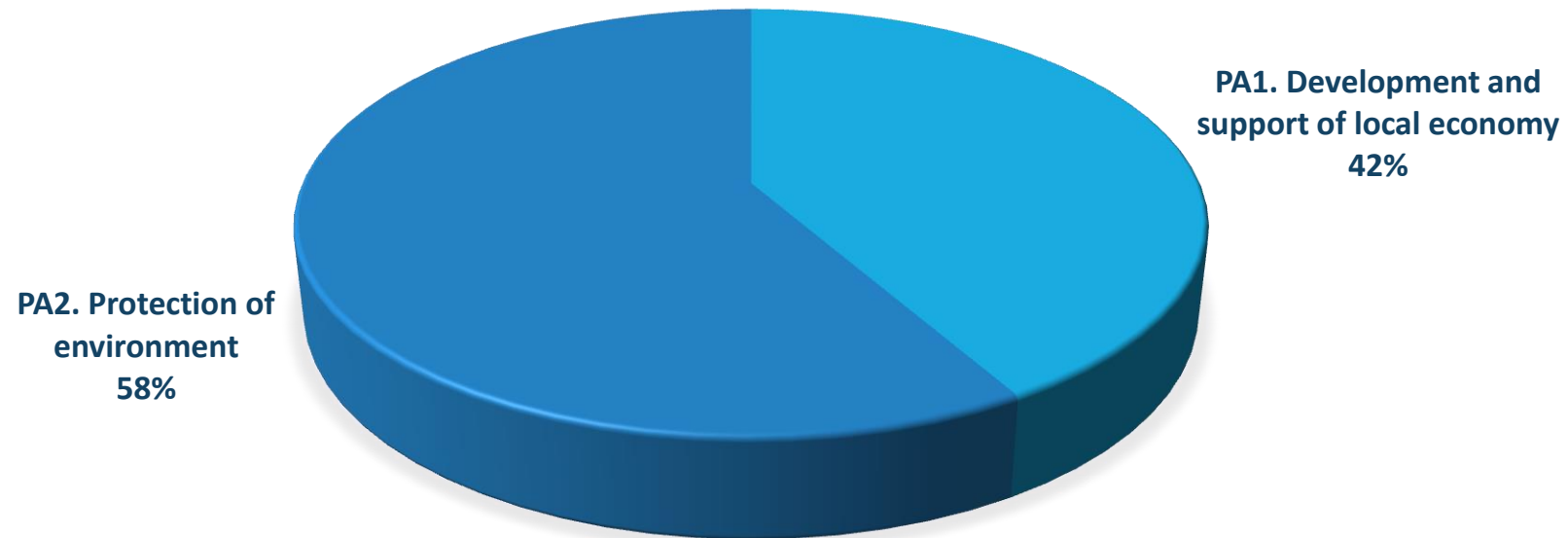
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# EU investments in the South-East Planning Region

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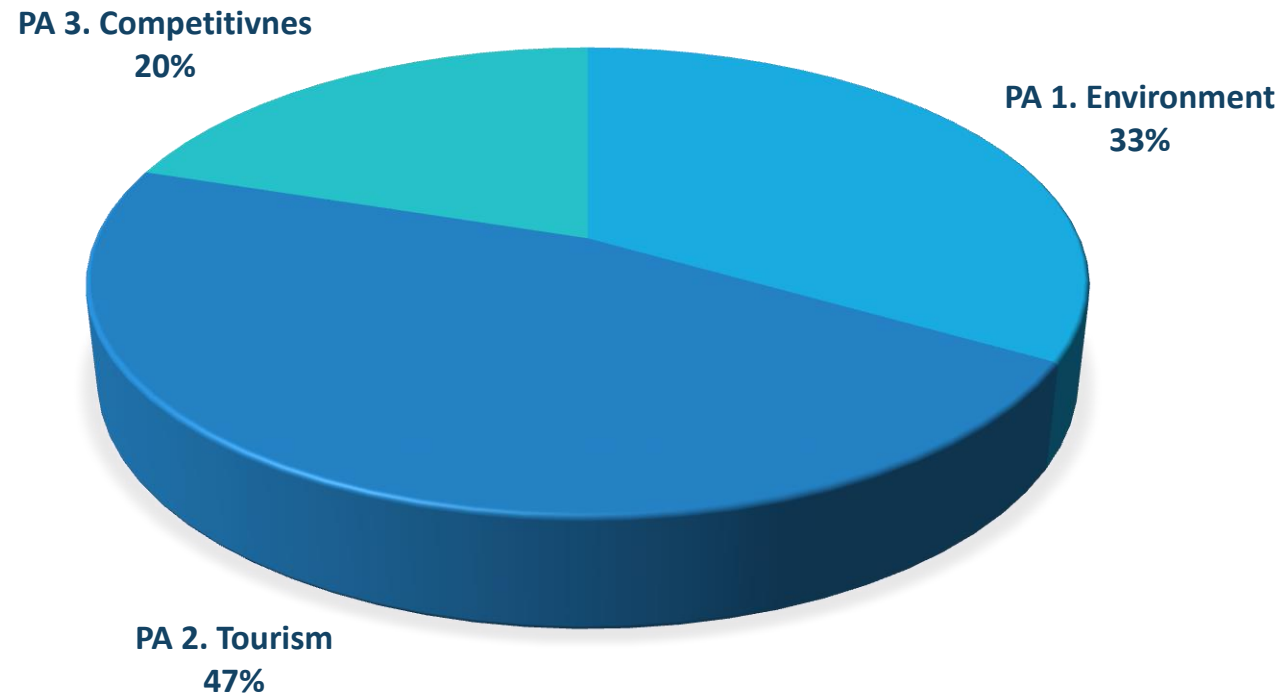
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# EU investments in the South-East Planning Region

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**STATISTICS AND PERCENTAGES ABOUT THE TYPE OF REALIZED INVESTMENTS IN THE SOUTH-EAST REGION  
THROUGH IPA CROSS-BORDER PROGRAMME WITH R.BULGARIA 2014-2020**



# EU investments in the South-East Planning Region

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**IPA CBC projects approved in the South-East planning region focus on the eligible transnational area as:**

- Distinct economic disparities in the region;
- Improving the business competitiveness;
- Settlement of the market fragmentation;
- Better integration and collaboration of the economic stakeholders and links between the involved countries;
- Improved dissemination and use of business information among relevant stakeholders through new digital and traditional tools;
- Improved decision making and strategic planning by policy makers at local, national and regional level;

# Over 70 Projects realized by the Centre for development of the SEPR

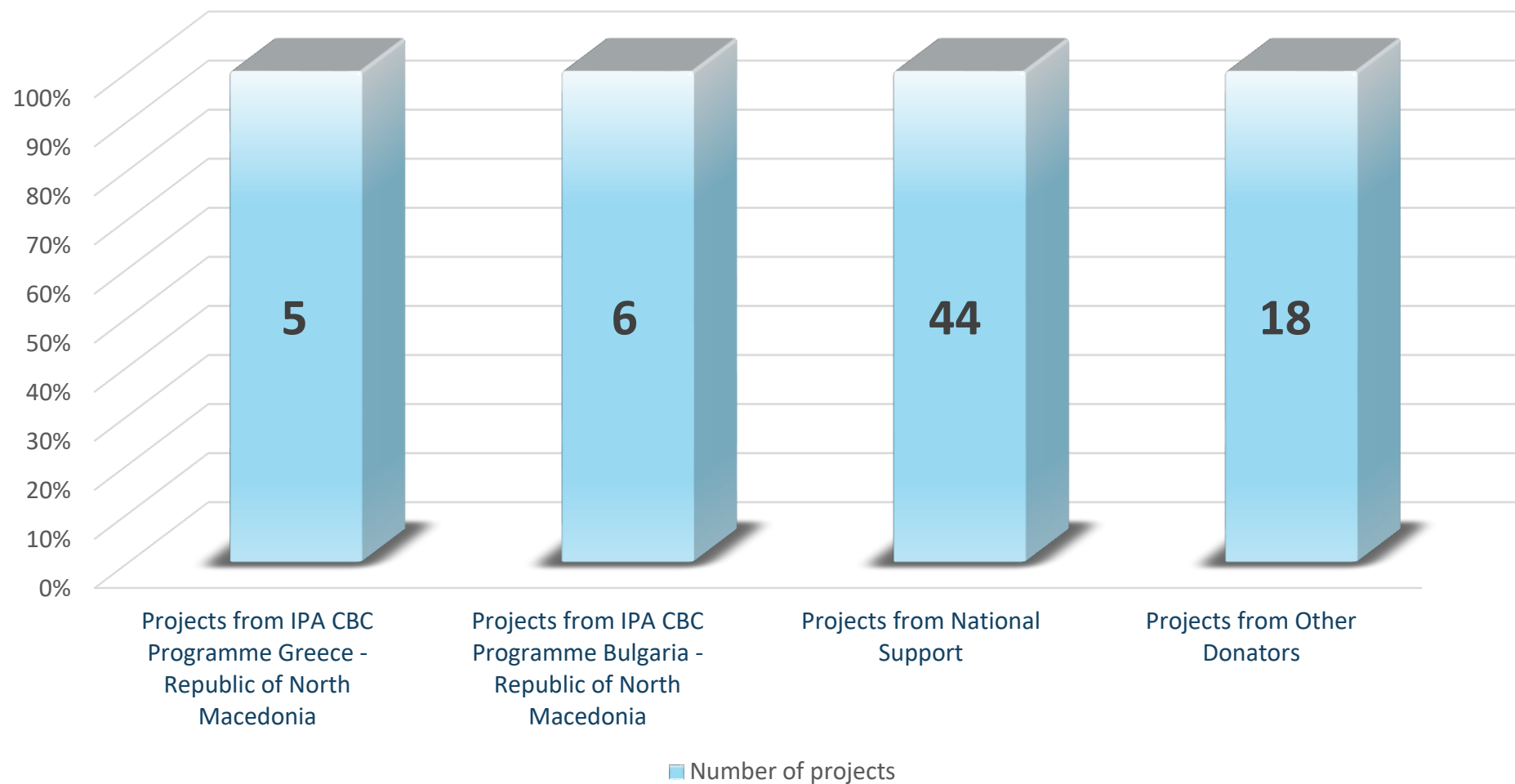
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Centre for development of the SEPR is established by the Law for balanced regional development, covering 10 municipalities in the South-East planning region.

The Centre has implemented **over 70 projects funded by national, international and EU funds** aimed at improvement of the balanced regional development in infrastructure, economic development and innovations, environment, agriculture etc.

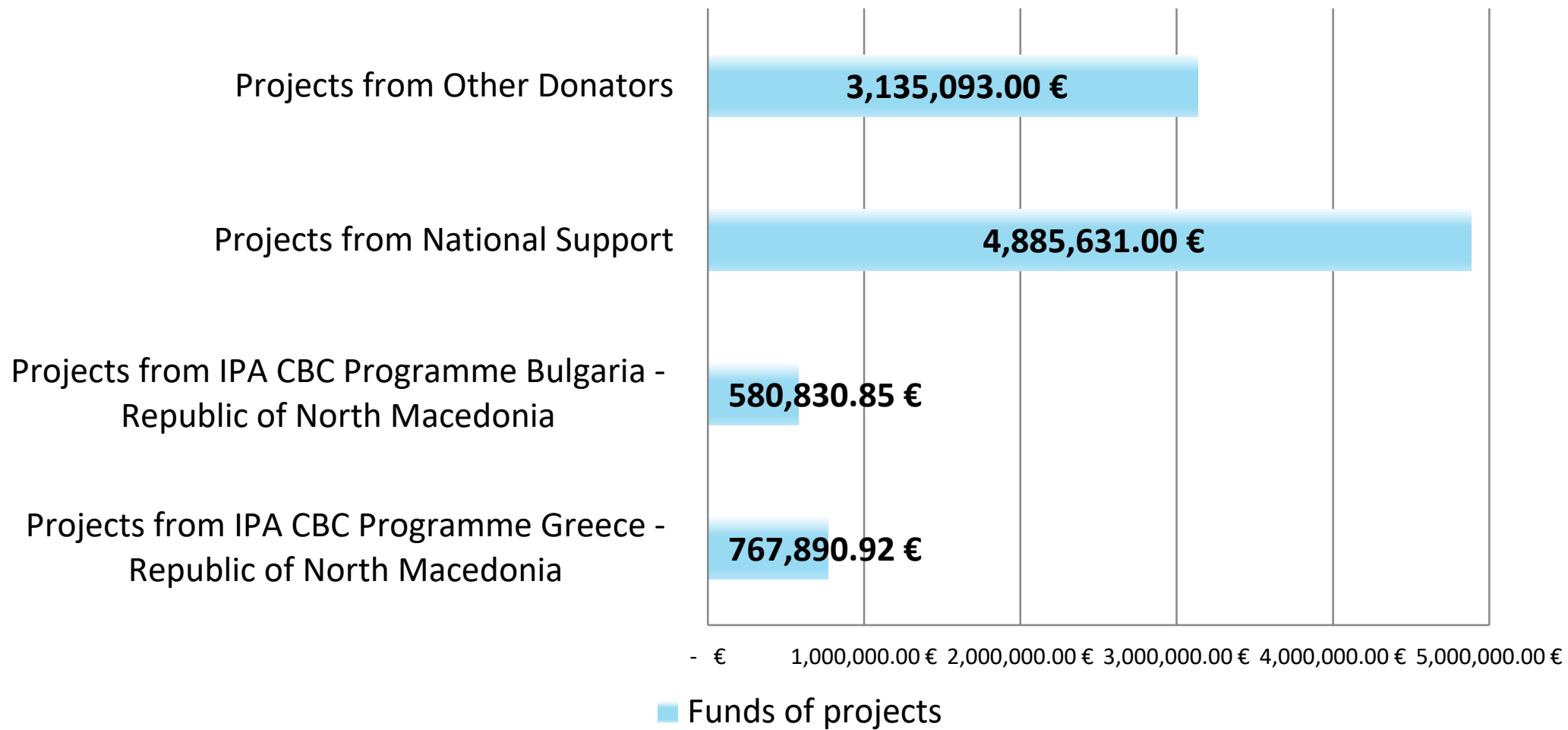


## Number of projects realized by the Centre for development of the South-East planning region





## Funds of projects realized by the Centre for development of the South-East planning region



# Role of the CDSEPR in the process of supporting the development of the region

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CDSEPR is one of the eight Centres in Republic of North Macedonia, established in the end of 2008 and it is financed by the MLSG and the ten Municipalities that are part of the South-East region.

## **Our Mission**



Sustainable development of the Southeast region through optimal usage of resources, functional institutions for access to services, investments, innovativeness and competitiveness for improvement of the working and living conditions in the region.

# Role of the CDSEPR in the process of supporting the SMEs in the region

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In 2014, a **Regional Business Center** within the CDSEPR was established, that aims to provide assistance and support to the SMEs in their faster and more dynamic development.

Regional Business Center contributes into creation a sustainable ecosystem between the business sector, future entrepreneurs, NGOs and academia as well as institutions and authorities related to the development of entrepreneurship among municipalities in the planning area.



For more information about CDSEPR and RBC please visit our websites:

<http://www.rdc.mk/southeastregion/index.php/en/the-centre/for-the-centre>  
[www.investinseregion.mk](http://www.investinseregion.mk)

# The lessons learned and the results to be capitalized

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Successful IPA CBC projects (networks, infrastructure)



**Efficient usage of solar energy for better future – SP FUTURE**



**THINK COMPOSTING - dedication to the organic full circle**



**Industrial Zones and Commercial Roads in the Cross Border Area -  
ZONES AND ROARS**

# EFFICIENT USAGE OF SOLAR ENERGY FOR BETTER FUTURE – SP FUTURE

**Programme - IPA Cross-Border Programme (CCI Number: 2007CB16IPO007)**

- Project duration: 24 months
- Priority axis: 2. Improvement the quality of life  
Area of intervention: 2.1. Utilization of eco resources

**Centre for development of the South-East planning region as Lead Partner**

**Project partners:** Municipality of Strumica, Association of South Western municipalities,  
Municipality of Petrich

**Total budget: 432.392,40 EUR**

Within the project, two schools, one from our region and one school from R. Bulgaria, have become energy efficient and use renewable energy sources, according to EU environmental standards for energy efficiency / use of solar panels.





# THINK COMPOSTING - dedication to the organic full circle

**Programme - INTERREG - IPA Cross-border Programme CCI 2014TC16I5CB006**

- Project duration: 18 months
- Priority axis: 1. Environment  
Specific objective: 1.1 Environmental protection and sustainable use of the common natural resources of the CBC area

**Centre for development of the South-East planning region as Lead Partner**

**Project partner:** Association of South Western municipalities

**Total budget: 117.164,41 EUR**

The main aim of the project was to make appropriate analysis and to create a strong foundation for improving the infrastructure of industrial zones in the South-East Region, where the problem that the South-East region was facing with the lack of systematized data on the exact location, size, as well as access infrastructure and signalization to these zones is minimized.







# Industrial Zones and Commercial Roads in the Cross Border Area - ZONES AND ROARS

Programme - IPA Cross-border Programme **CRIS No.IPA/2009/DN021101/CN307**

- Project duration: 15 months
- Priority axis: 1. Enhancement of cross-border economic development  
Measure: 1.1. Economic development

**Lead partner:** Region of Central Macedonia

**Project partner:** Centre for Development of the South-East Planning Region

**Total Budget:** 1.197.837.00 €

The main aim of the project was to make appropriate analysis and to create a strong foundation for improving the infrastructure of industrial zones in the South-East Region. And on the other side to provide the proper technical solution of the safe transportation through the road axis to Thessaloniki to Doiran border station, eliminating risks for local residents , international travellers and providing modern infrastructure to entrepreneurs and businesses located in the industrial zone of Kilkis.



**ZONES & ROADS**  
INVEST FOR BETTER FUTURE

**STUDY FOR THE ACCESS INFRASTRUCTURE AND SIGNALIZATION IN THE INDUSTRIAL ZONES OF THE SOUTH-EAST PLANNING REGION**

Project:  
Industrial Zones and Commercial Roads in the Cross border area

EDOKA Training Institute, Skopje  
August, 2013

This project is co-funded by the European Union and by National Funds of the Participating Countries under the IPA Cross - Border Programme  
2007 - 2013, CRIS No: IPA/2009/040210/CN/307-154

**ЗОНИ И ПАТИШТА**  
ИНВЕСТИРАЈТЕ ЗА ПОБЕТОР БУДУЌНОСТ

**ВОДИЧ ЗА ИНВЕСТИРАЊЕ**  
ВО ЈУГОИСТОЧНИОТ ПЛАЊСКИ РЕГИОН  
**INVESTMENT GUIDE**  
FOR THE SOUTH-EAST PLANNING REGION

This project is co-funded by the European Union and by National Funds of the Participating Countries under the IPA Cross - Border Programme  
Овај проект е софинансиран од Европскиот Сојуз и националните фондови на учесничките земји во ИПА Програмата за трансгранична соработка  
2007 - 2013, CRIS No: IPA/2009/040210/CN/307-154

# The lessons learned and the results to be capitalized

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**The activities of the projects themselves serve as a basis for further development of the region, many years of experience in the processes gained during the implementation of various types of projects serve as an idyllic guide to sustainability and the future implementation of regional development initiatives in the region and beyond, through pointing out lessons learned, best practices, and strategies how to deal with the difficulties.**





# CDSEPR towards the years...

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First prize for the most innovative project in a Republic of North Macedonia, Year 2014



*EU COOPERATION DAY, Year 2018*



*Signing agreements for co-financing of projects for cross-border cooperation between Republic of North Macedonia and Greece, Year 2018*

# CDSEPR towards the years...

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*EU COOPERATION DAY, Year 2018*



*Signing agreements for new projects for cross-border cooperation, Year 2019*



*International Conference  
organized by CDSEPR, Year 2019*



# CDSEPR towards the years...

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*Award for successful cooperation with the municipality of Konche, Year 2018*



*Award for contribution to the local economic development, Year 2019*



*Award for successful cooperation with the municipality of Vasilevo, Year 2019*

# Looking forward to the period beyond 2021

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## **Support and assistance of the SMEs and innovations**

In the next period CDSEPR one of the main focus will be on providing assistance of the SMEs in aim to overcome the economic crisis caused by the COVID-19 pandemic situation. Support and assistance of the SMEs by developing a toolkit consisted of digital marketing tools, Ad-hoc business support, pool of experts, workshops and seminars for new developments and preparation for future needs is planned to be implemented in order to strengthen current operational capacity of SMEs.

- Cooperation with Fund for innovations and technologic development for support of SMEs.

# Looking forward to the period beyond 2021

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- **Necessity of Tri-lateral cooperation in the frame of the Interreg Programmes with Greece and Bulgaria**
- **Centre for development of the South-East planning region is part of:**



**Programming Committee that are also a part of the process of programming the future pre-accession assistance instrument  
INTERREG IPA CBC Greece-Republic of North Macedonia  
Programme 2021-2027**



**Joint Working Group for INTERREG IPA Cross-Border  
Cooperation Program between the Republic of Bulgaria and the  
Republic of North Macedonia 2021-2027**



# THANK YOU!

For any questions please contact:



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